

Some of our clients



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Forum of Firm



Business Valuation
INTERNATIONAL

Head office:
78 York Street,
London, UK,
W1H 1DP
Email: info@bvint.com
p: +44 (0) 207 692 0877
m: +44 (0) 7443 758262

Branch office:
6 Place de l'Universite,
1205, Geneva,
Switzerland
Email: info@bvint.com
Phone: +41 (0) 787485014

Branch office:
6 Sir William Reid Street,
Gzira, Malta
Email: info@bvint.com
Phone: +44 (0) 7443 758262

Branch office:
Unit 1017, 10th floor, Vipul
Business Park, Sohna Road,
Sector - 48, New Delhi - 122018, India
Email: info@bvint.com
Phone: +91 1244964848

Advanced Independent Valuations Delivered Globally



First company in Europe to provide **Advanced Scholastic Valuations**
Currently present in more than **30 Countries**



Business Valuation
INTERNATIONAL



Dr. Fernando Scarpati

Valuation and **Risk Modelling** for complex business and strategic decisions

CEO's Message

"In our increasingly competitive world, attaining success depends on a deliberate recognition and measurement of the external and internal risk-value factors affecting your company in the mid-long term.

Although the financial crisis was partly driven by inaccurate risk assessment in valuation practices, the established valuation industry still conducts basic analytic approaches limited to the regulatory guidelines. As a consequence, the complexity of today's markets is not reflected thus depriving decision-makers of key information.

Our approach identifies and assesses all internal and external business drivers and considers all possible scenarios using advanced probabilistic and uncertainty analysis. Our advanced valuation models reflect the true volatility of all business and market phenomena, asset values as well as the likelihood of different outputs. As a result, we can effectively support our clients in complex business decisions.

Today, institutional investors tend to select project / companies with Entrepreneurs / Managers who previously worked on an independent valuation and are able to rationally measure the risks involved in the long term. Our advanced valuation provides Entrepreneurs with the necessary tools to formulate a communication approach that shows investors their strategy is world-class".



The company

Private Equity professionals with expertise in a wide range of sectors

BVint provides Advanced Independent Valuations and Risk Models worldwide to private equities, family offices, investors, entrepreneurs, managers, and to accounting and legal firms. We identify and measure both external and internal risk-value drivers using @Risk Palisade (Monte Carlo Simulations with Real Option Pricing Models) and advanced probabilistic analysis. Our focus allows us to be independent and also to be specialized in the analysis of a business from every angle: Industry, markets, strategy, technology, operations, and macro economic environments.

Bvint was founded in 2012 as a response to the financial crisis partly driven by the lack of accurate risk assessment in valuation practices. Traditional valuations and financial models are static and they are far from reflecting reality and not able to show the business volatile flow and risks. Today, all industry stakeholders increasingly view a proper measurement of private equity risks as necessary. As a consequence, BVint (following the last recommendations of the EVCA association) developed more accurate and sophisticated valuation models to fully understand and correctly quantify the risks present in illiquid asset class investments.

Bvint was the first company in Europe to offer Advanced Multidimensional Valuations with Stochastic Models and is a global leader in this arena with Headquarters in London and Offices in Geneva, Amsterdam and Malta. It was founded in London by a team of Valuation experts coming from Private Equity, Investment Banking and/or Top Tier Consultancy firms, and more than 20 years in the profession. Today, BVint has clients and partners in more than 30 countries and our international experience combined with our regional presence give us a global view of the local industry.

Advance Multidimensional Valuation

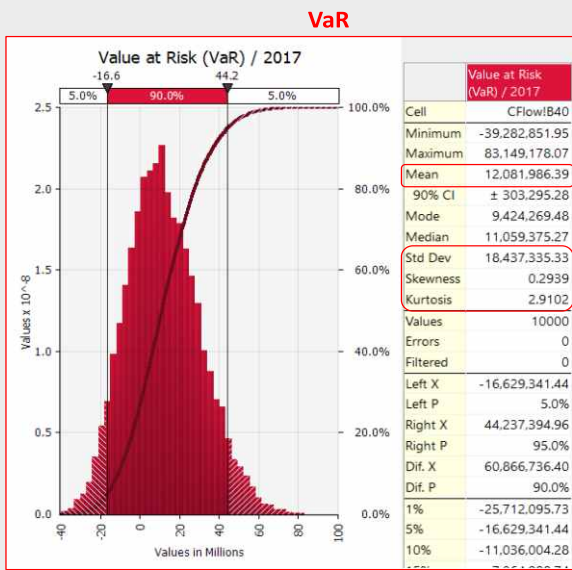
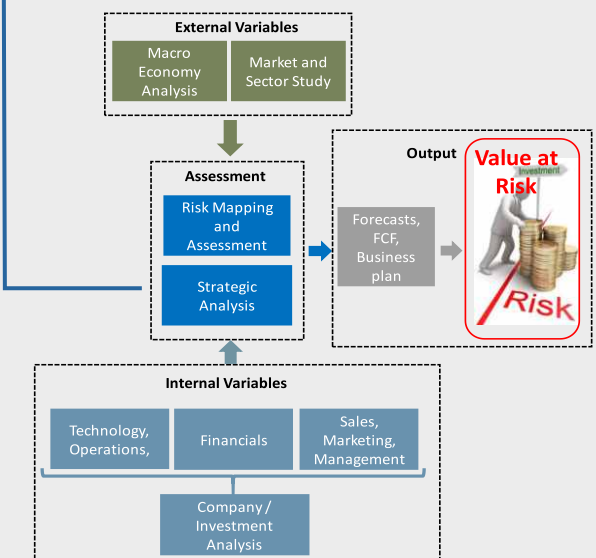
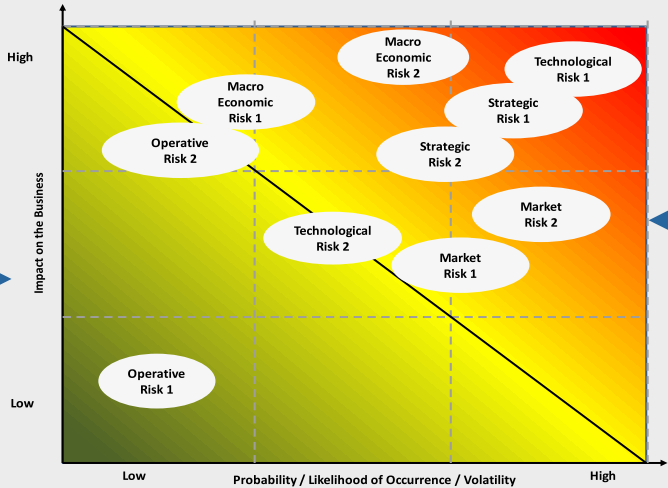
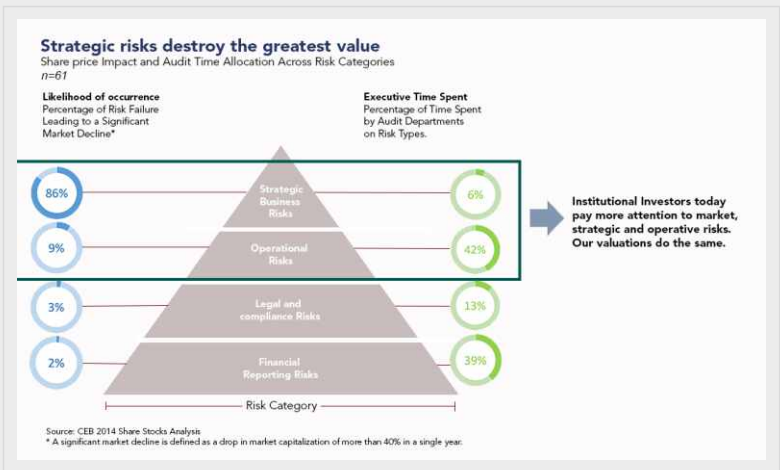
Our valuations are aimed at improving strategic decisions to create value at any stage of the business. Our long term forecasts are stochastic and we use Monte Carlo Analysis (Palisade) to assess the volatility of all external ad internal drivers as well as the probability of occurrence of specific events.

Our consulting experience in issues related to strategy, risk, and finance, have given us a multidimensional understanding of complex business behaviour and patterns which allow us to build predictive rational models with a unique value for decision making.

Prepare you Company for Sale in Advance

Owners whom properly plan far in advance the sale of their company typically receive a much higher multiple relative to their earnings. Furthermore, in the planning process, they experience higher revenues and earnings.

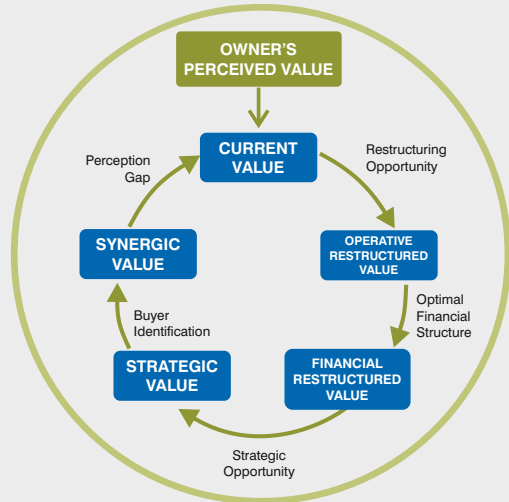
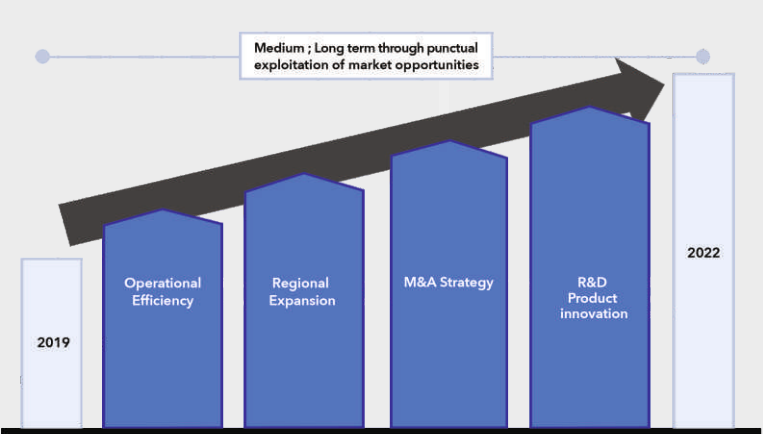
We work on a roadmap to value creation that includes: business strategy, risk mitigation, margins, technology, operations, management, products, financial structure, etc. Additionally, through valuation updates, we periodically monitor the value creation plan performance.



Value for Decision Making

- M&A Strategic Decisions:** We will show you not only the current fair market value but also the value added that different opportunities may create: Strategic value, Restructuring value, Synergic Value, etc.
- Strategic Valuation and Advisory:** Our final report will measure the Risk-return trade-off of your business: Is the company underperforming? Why? As a consequence, we support our clients in the elaboration of a value creation plan aimed at capturing internal and external opportunities as well as mitigating risks.
- Predictive Analytics:** The advanced model elaborated for the valuation report will remain as a company tool to review and follow up the company

- strategy, forecast the business, update market drivers, create valuation plans under different scenarios and improve complex decisions.
- We support the management in the definition of a strategic value added proposition
 - Elaboration of value creation plan to capture strategic and market opportunities
 - Company Valuation aimed at addressing complex decisions:
 - Current Value
 - Financial restructured added value
 - Strategic Added Value (based on a strategic value added proposition)
 - Synergic Value



For investors and companies needing to identify opportunities and have a deeper analysis of the future potential of the company. We will tell you where you are and where you could be.

The process will depend on the needs of each client but the complete service includes:

- Macroeconomic Analysis
- Market analysis
- Target Positioning and Strategic Analysis
- Risk Analysis and Assessment
 - Value and Risk drivers identification and measurement using advanced techniques,
 - Risk Value Flow Analysis of all the variables impacting the business

- Risk Map Analysis to assess probabilities of occurrence, volatilities and impact on the business of all variables
- Stochastic (Monte Carlo) and Multidimensional Forecasts under different market scenarios and strategic plans
 - Independent Advanced Valuation using:
 - DCF (Discount Cash Flows) at Risk
 - NPV (Risk adjusted Net Present Value)
 - VaR (Value at Risk)
 - Comparables and benchmarking Analysis
 - Other Methodologies depending on the Sector and Industry under analysis
 - Conclusions
 - Executive Summary and Teaser

Advanced Financial and Risk Modelling

Macro-economic, market, strategic, technological and financial drivers impacting the business are measured using probabilistic and uncertainty analysis. Long term forecasts are stochastic and driven by volatile variables. Our Models are aimed at improving both value and strategic decisions at any stage of the business. It is also for businesses committed to protect and create value.

Our expertise in business strategy, risk, and advanced valuation, has given us a multidimensional understanding of complex business behaviour and patterns which allow us to build financial models with a unique value as a decision making tool.

We also use our experience to provide financial model advisory services and customized training on specific topics. Generally, a short planning engagement is sufficient to define the key decision-support requirements of a modelling process, and design the overall model architecture in the appropriate way.

The process will depend on the needs of each client but the complete service includes:

Public bidding and Tenders: Potential bidding prices are tested under different market scenarios. The final output

which include a distribution of probabilities gives management a unique insight of the magnitude and nature of the risks involved which enables them to define a limit or security line to mitigate risk.

Upside Risks and Downside Risks: Our models separate upside risks from downside risks allowing management to choose the right risks they are willing to take in any investment. Downside risk is the probability of having a decline in the value of an investment or project if the market conditions change. On the contrary, upside risk is the probability of having an increase of value if the market conditions change.

Strategic Decisions: Our models are based on measured market and strategic variables (volatilities, probabilities and standard deviations). As a consequence, our models can be used to test strategies and market opportunities.

Predictive Analytics: The advanced model elaborated for the valuation report will remain as a company tool to review the company strategy, forecast the business, update market drivers, create valuation plans under different scenarios, and improve complex decisions.



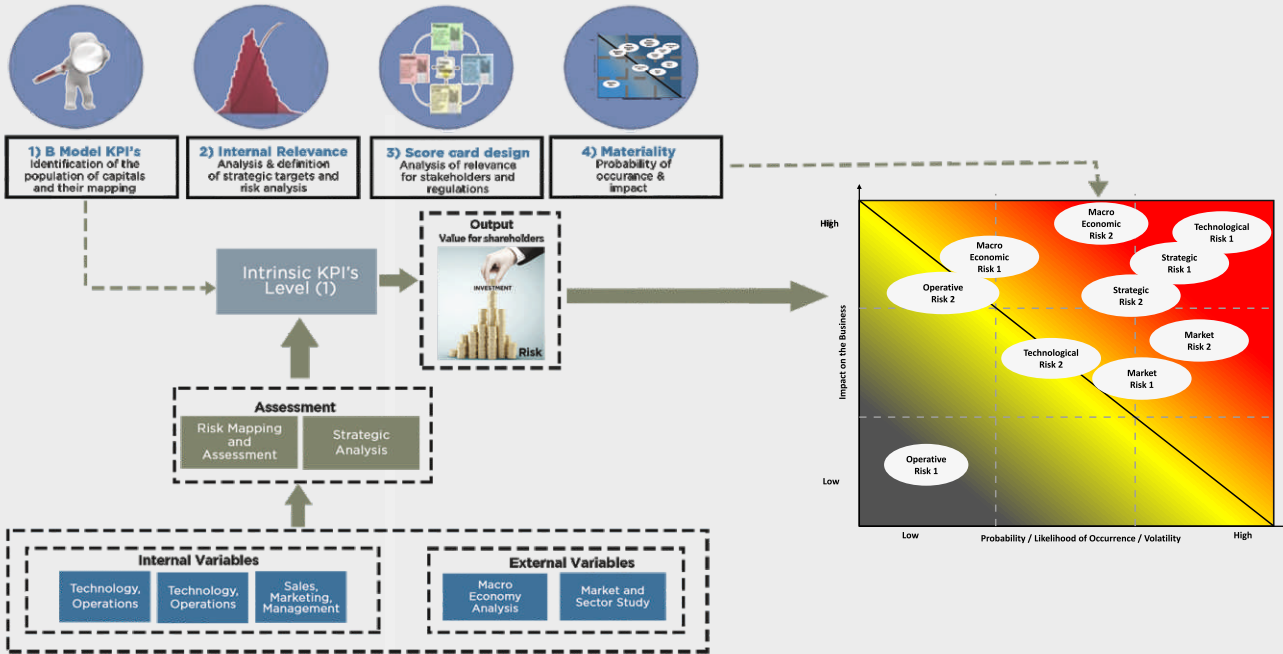
Strategic Decisions and Value Balance Scorecard

Our Advanced financial and strategic reporting / value balanced scorecard is aimed at measuring and monitoring the shareholder's value of the company's strategic decisions. It shows how the company's value and strategy is affected by market changes and allows management to adjust decisions and anticipate shortfalls while planning long term value creation and by defining KPIs. The final scope of this assignment is Decision Making and Value Creation:.

Long Term vs. Short Term Decisions: It will allow management to assess decisions, trade-offs and sacrifices into their business model.

Integrated Thinking for Integrated Decisions: It leads to integrated decision-making and actions. It is the product of the processes of connectivity and integrated thinking in the organization. It is therefore not just about the report, but about the process of the organization's unique approach to value creation.

Valuation Decisions: Uncertainty in valuation, which can overvalue or undervalue an organization, can be lowered by increasing the amount of information available to shareholders. The ultimate goal is to enable investors to make more efficient and effective decisions and bring an organization's market value closer to its intrinsic value.



Strategic Map		Balanced Scorecard		Benchmark / Positioning	Action Plan	
Perspective	Objectives	Measurement	LT Target		Budget	Description
Financial Long Term Shareholder Value (VaR)	Growth	Sales / EBITDA Growth				
	Margin Increase	EBITDA / Revenues				
	Business Potential	Forecasts / Budget				
	Mgm Effectiveness	Budget Accomplishment				
Customer Service Performance & Expansion with low internal cost	Stable Growth	Sales Volatility				
	Customer Satisfaction	Client Retention				
	Client LT Relationship	Contract Continuity				
	Brand Awareness / Image	Market Share				
Internal Operational Excellence and Innovation	Sem Analysis Improve	Intelligence Index				
	Service Expansion	Services Potential Reach				
	Service Differentiation	Differentiation Points				
	Scale / Focus	R&D x Revenues				
	Cost Efficiency	Costs / Revenues				
	Result Delivery Efficiency	Timing / Effect				
	Capacity Expansion	Database Expansion				
Learning Skills and Capacity Improvement	Geo/ Language Expansion	Sales x Country				
	Employees Skill Develop	Employees New Skills				
	Employees Motivation	Employees Rotation				
	R&D tech develop	R&D new Skills				
	R&D Effectiveness	Development Cycle				
	Strategic Awareness	Alignment				
	Information Systems	Procurement				

Cryptocurrencies and ICO Valuation & Risk Modelling

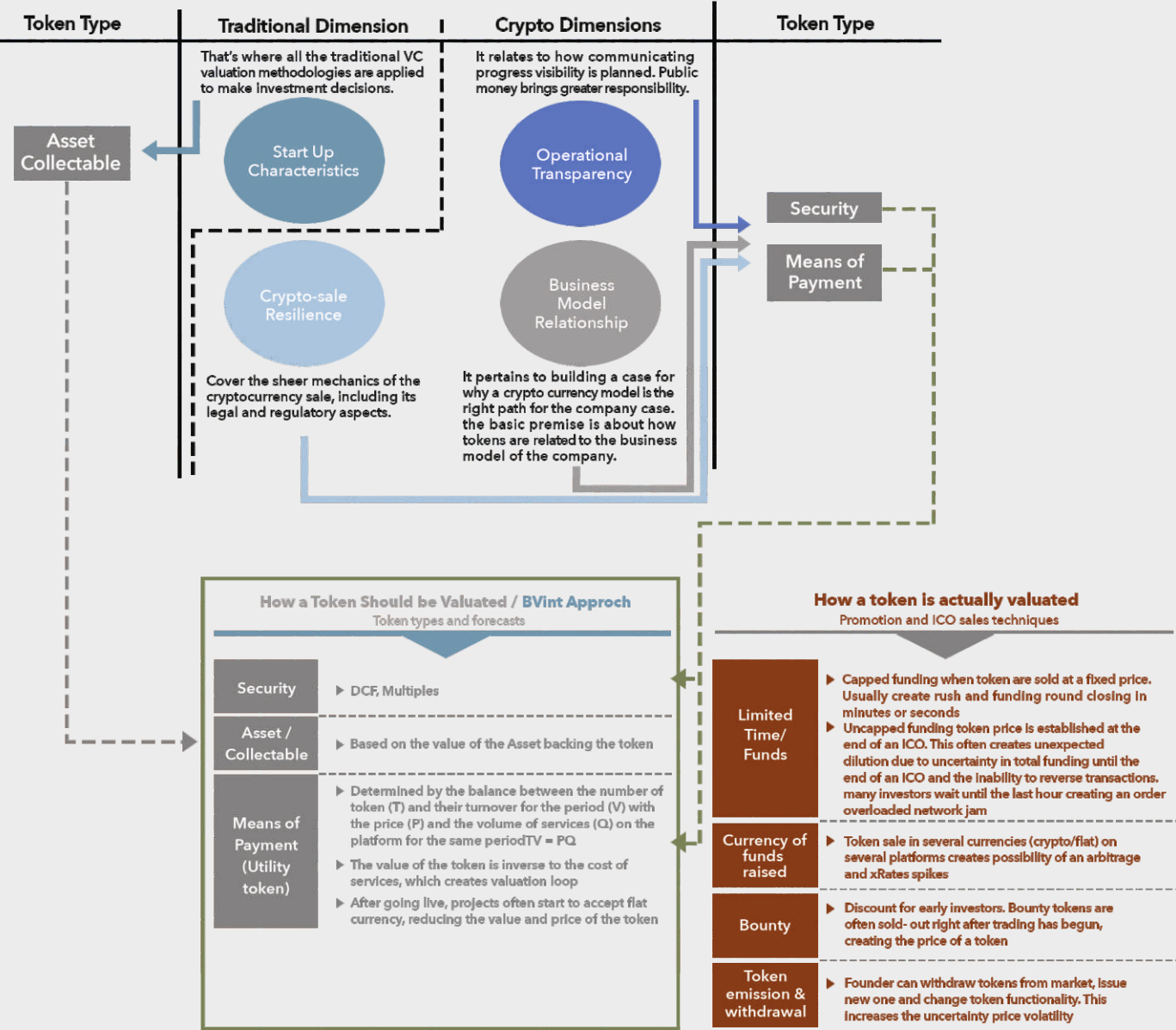
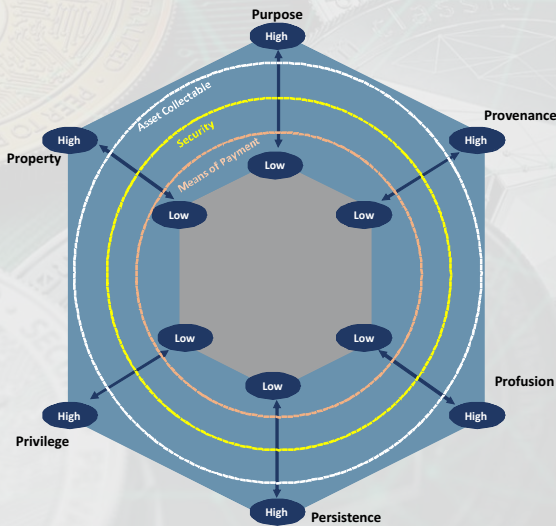
BVint approach classifies tokens in six dimensions instead of the traditional two (Security and Utility) which is a gross oversimplification of reality. We distinguish three types of tokens:

Security: It refers to the value of the investment in an ICO project which includes capital gain expectations.

Asset Collectable: This is the intangible value of a start-up looking for fundraising.

Means of Payment: It refers to the value of the currency. We classify those three types tokens according to six dimensions in order to define the best methodology of valuation approach to be used.

For instance: Asset collectables linked to a project have a high level in terms of these six dimensions. Securities have a medium level and the means of payment have a low level. These levels define the valuation approach for each token.



The final scope of our valuation approach is Decision Making and Value Creation:

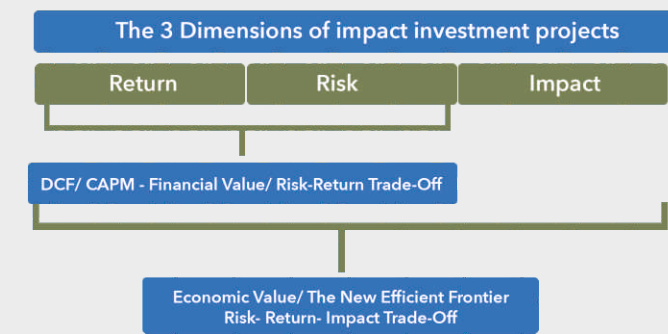
I. Long Term vs. Short Term Decisions: It will allow management to assess decisions, trade-offs and sacrifices into their business model.

II. Integrated Thinking for Integrated Decisions: It leads to multidimensional decision-making and actions. It is the product of the processes of connectivity and

Impact Valuation

Since social and environmental performance is often linked to other aspects of business performance, measuring such performance can be quite useful for identifying areas in which to strengthen investee business strategy and operations.

We assess "Environmental and Social Impact" as an extra dimension to the traditional ones, risk and return: We assess the value and the risk of the Impact by identifying and measuring all the drivers involved like reductions in the CO₂ missions, Labour increase, and many others. Our impact process starts during the valuation of the target



Integrated Reporting

For Companies, Shareholders and Stakeholders looking to monitor and create long term value by measuring the variables in all the dimensions of the business which go beyond traditional financial reporting.

Integrated Reporting approach goes beyond the value reflected in the annual financial statements and includes the creation of intangible value and the impact of an organization's activity on society as a whole. It also includes a measurement, or at least a description, of how these impacts influence long-term shareholder value and improve decisions accordingly.

multidimensional thinking in the organization. It is therefore not just about the valuation report, but about the process of the organization's unique approach to value creation.

III. Valuation Decisions: Uncertainty in valuation, which can overvalue or undervalue all the dimensions involved in an ICO, can be lowered by increasing the amount of information available to shareholders and investors. The ultimate goal is to enable investors to make more efficient and effective decisions.

company. In general, components of impact measurement we use include the following:

- Establishing and stating social and environmental objectives to relevant stakeholders.
- Setting performance metrics and targets related to these objectives, using standardized metrics wherever possible.
- Monitoring and managing the performance of investees against these targets.
- Reporting on social and environmental performance to relevant stakeholders.

Impact and Value are not separated entities and we also assess impact as a mean to identify business opportunities and increase financial returns. Since social and environmental performance is often linked to other aspects of business performance, measuring such performance can be quite useful for identifying areas in which to strengthen investee business strategy and operations.

Today, an organization creates value not only for its shareholders but also for the society as a whole by means of a sustainable strategy. This approach goes beyond the value reflected in the annual financial statements and includes the creation of intangible value and the impact of an organization's activity on society as a whole. It also includes a measurement, or at least a description, of how these impacts influence long-term shareholder value.

Sustainable organizations are expected to create value for society that go beyond returns for shareholders. Value that can be instrumental in improving an organization's long term financial performance.

Private Equity, Venture Capital, & Family Offices

After the financial crisis there is an increasing focus on robust valuations, driven in part by increased regulation and oversight but largely from investors who are looking for independent opinions and greater transparency as well as consistency in portfolio company valuations.

The problem is that most external valuation providers are not prepared to provide advanced valuations for decision making. In fact, the established valuation industry does not go beyond the limits of the regulatory accounting guidelines. As such, it still conducts basic analytic

approaches without reflecting the complexity of today's markets and business drivers.

Our advanced valuations can offer independence and at the same time a much deeper perspective: Since Private Equities cannot diversify risk completely given the few number of investments they hold, the Capital Asset Pricing Model (CAPM) cannot be well applied and risk might be underestimated. For this reason, we determine the risk profile of each investment in terms of Standard Deviation, Kurtosis, and Skewness allowing GPs a better tool for



1. Evaluation of individual investment opportunities. The projects includes:

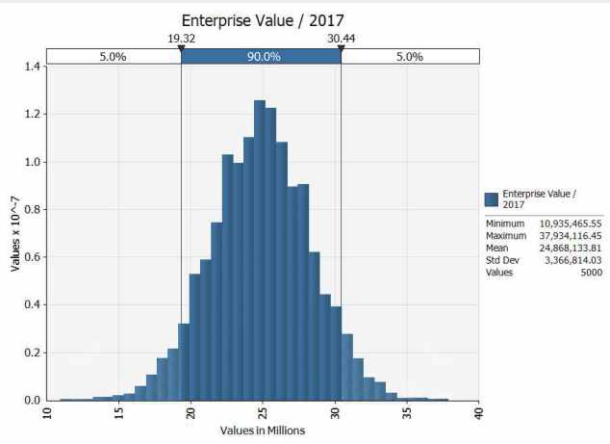
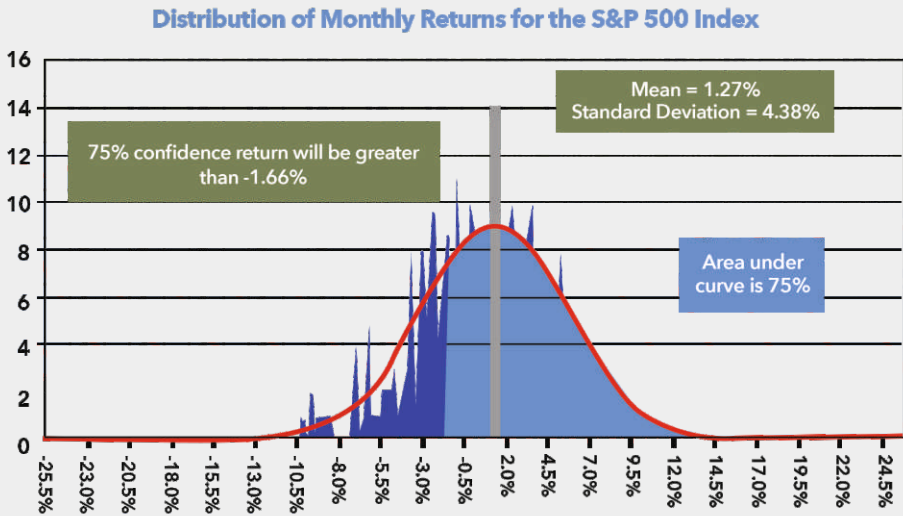
- Macroeconomic analysis of the region,
 - Market analysis of the sector,
 - Strategic positioning,
 - Identification and measurement of all internal and external risk-value drivers involved in the target,
 - Advanced risk analysis using Monte Carlo simulation,
 - Stochastic forecast based on event probabilities and variables volatilities previously identified.
2. Portfolio Risk Assessment:

- Value at Risk
 - Stress Testing
 - Standard Deviation, Kurtosis, and Skewness
 - Tornado Analysis,
3. Portfolio Risk Optimization:

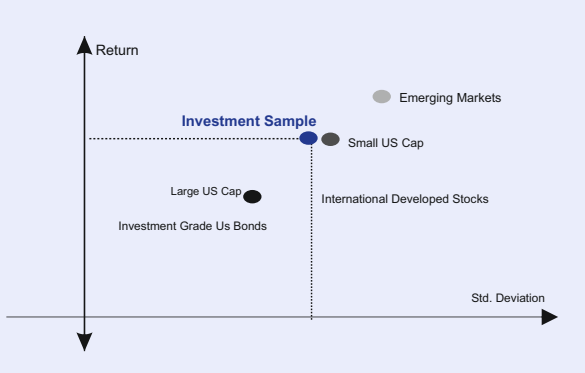
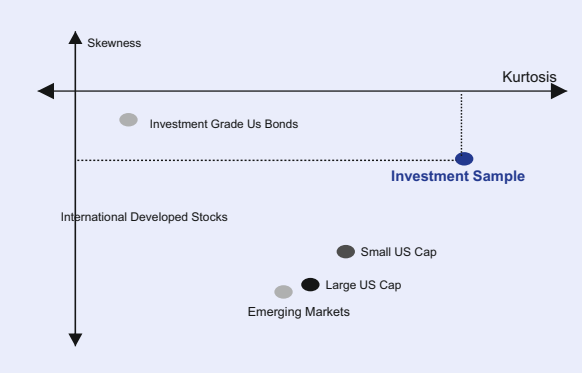
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By analysing and understanding the return or value distribution of an investment which is affected by internal (company variables) or external (market variables) drivers, we can show how to mitigate the risk and how to optimize the risk-return trade-off through portfolio management and other alternative investments. In the figure below, we compare the return distribution of the S&P 500 with the IRR of a hypothetical investment.



- By using advanced probabilistic analysis we are able to measure each single risk driver overcoming the limitations of the capital asset pricing model for illiquid asset investments in partially diversified portfolios.
 - Transaction support, including valuation of assets and strategic economic valuation (based on value-drivers, strategic scenarios, uncertainties/risks).
- Portfolio Valuation: Sum-of-the-parts, “reduce form” or risk-factor models.
 - Predictive portfolio analytics.
 - Stakeholder communications planning.
 - Integrated Reporting.
 - Model advisory, testing and training.

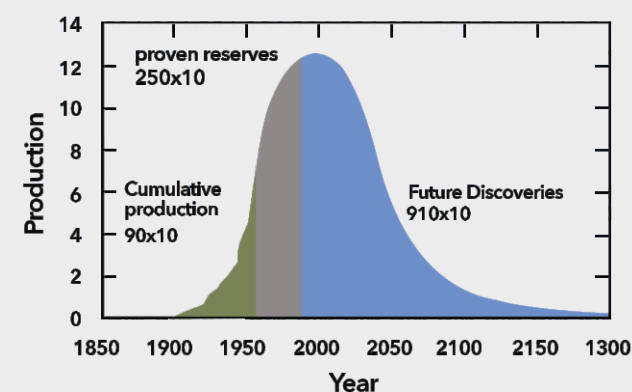
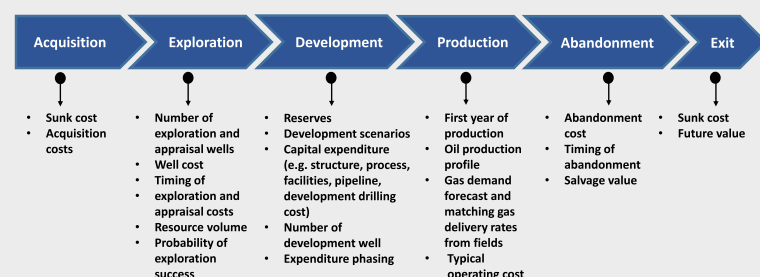




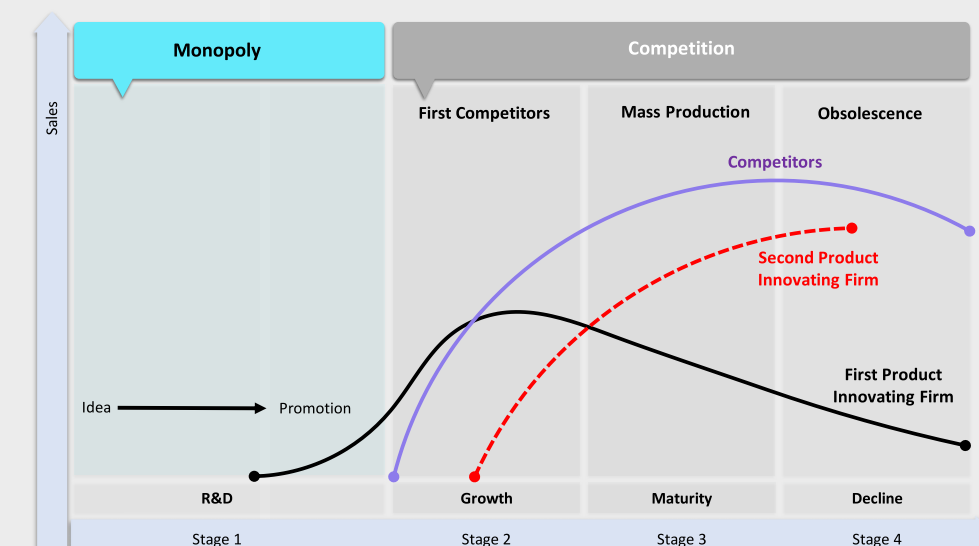
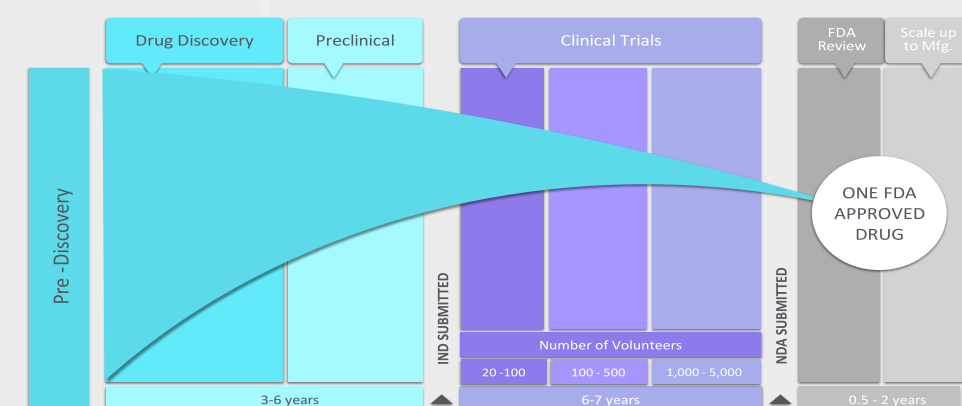
We offer many services to support the decision making process of the oil and gas sector. Our advanced Monte Carlo based techniques allow us to deliver strategic, economic and risk modelling solutions as well as advanced quantitative approaches, including:

- Exploration and discovery risk. We use probabilistic scenarios according to different studies, site location, well characteristics, etc.
- Drilling uncertainty, drill program planning. We reflect uncertainties in schedules, discoveries, and finance and resource constraints using probabilistic analysis.
- Schedule risk analysis and integrated cost-schedule risk modelling.
- Volumetric uncertainty estimation.
- Price forecasting with volatilities and standard deviations.

- Uncertainty analysis of all Macro economic and political scenarios that may affect the business.
- Price limits and regulations in some countries are very important drivers to be considered. We analyse potential changes of those regulations and their impact in the business.
- Optimisation of resource deployment and of asset portfolios using kurtosis, skewness and standard deviation analysis.
- We use tools for complex decision-making like Monte Carlo Simulation, Real Options, and Bayesian techniques.
- Portfolio sizing and optimisation (e.g. optimal sizing of E&A portfolios, aggregate reserves calculations)
- Integrated forecasting of all stages: Production forecasting and modelling (e.g. decline modelling, operational breakdown possibilities)



- Our approach considers the probabilities of each stage from the preclinical trial to clinical FDA.
- We have a long experience in most disease areas and manage updated and detailed data and statistics for each type of drug and treatment during the preclinical and clinical process.
- We show support management by showing the true range of possible outcomes (e.g. for revenues, given the uncertainty both for established products, and those in development)
- Identify Risks in the portfolio of products of the pipeline
- Analyse and help to optimize risk mitigation during the clinical trial process.
- We model the business events and distinctive phenomena that may arise during the life of the business in order to improve decision making. For Instance:
 - The launching of new technology that threatens to diminish both margins and sales.
 - The success rate (or probability of success of a given company) is driven by past records and know how.

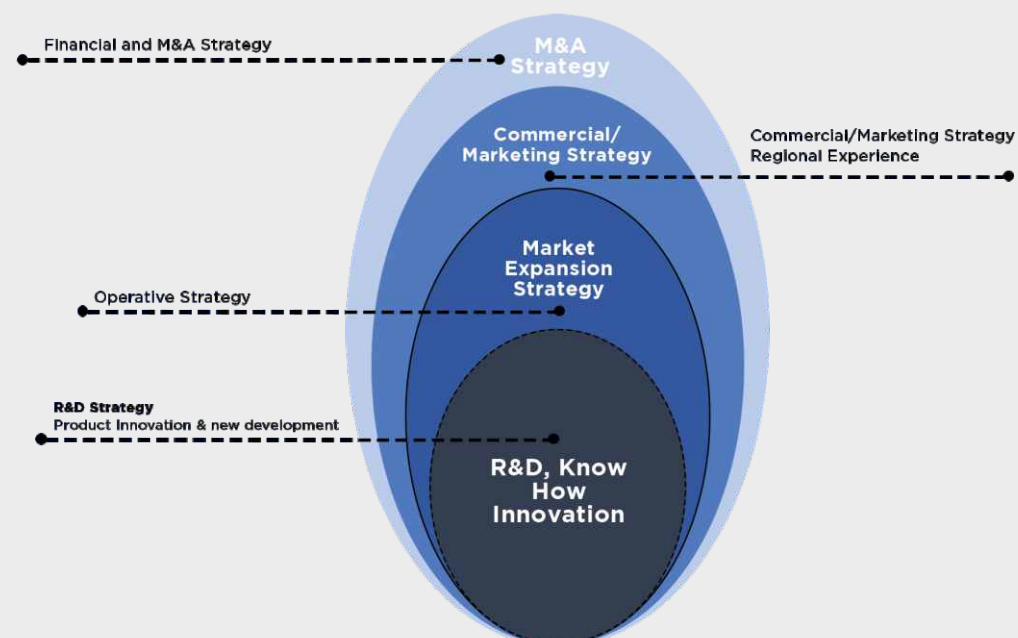




Consumer Goods



- Market analysis of the sector including size, trends, innovation, competitors, threats.
- We evaluate investment opportunities in each single market.
- Strategic analysis and market positioning:
 - Identification and measurement of strategic forces.
 - Innovation Map Positioning.
 - Product portfolio analysis and positioning according to growth, market share and other market drivers.
- We analyse and measure the success probability of the R&D division of the company to keep pace with market fast changes in the long term. The output is based on past experience, statistics, product differentiation, management know how and track record, and management experience and expectations.
- Performance and value per product, division, region, etc, to support the decision process for an investment, expansion, or discontinuity of the production of a particular product.

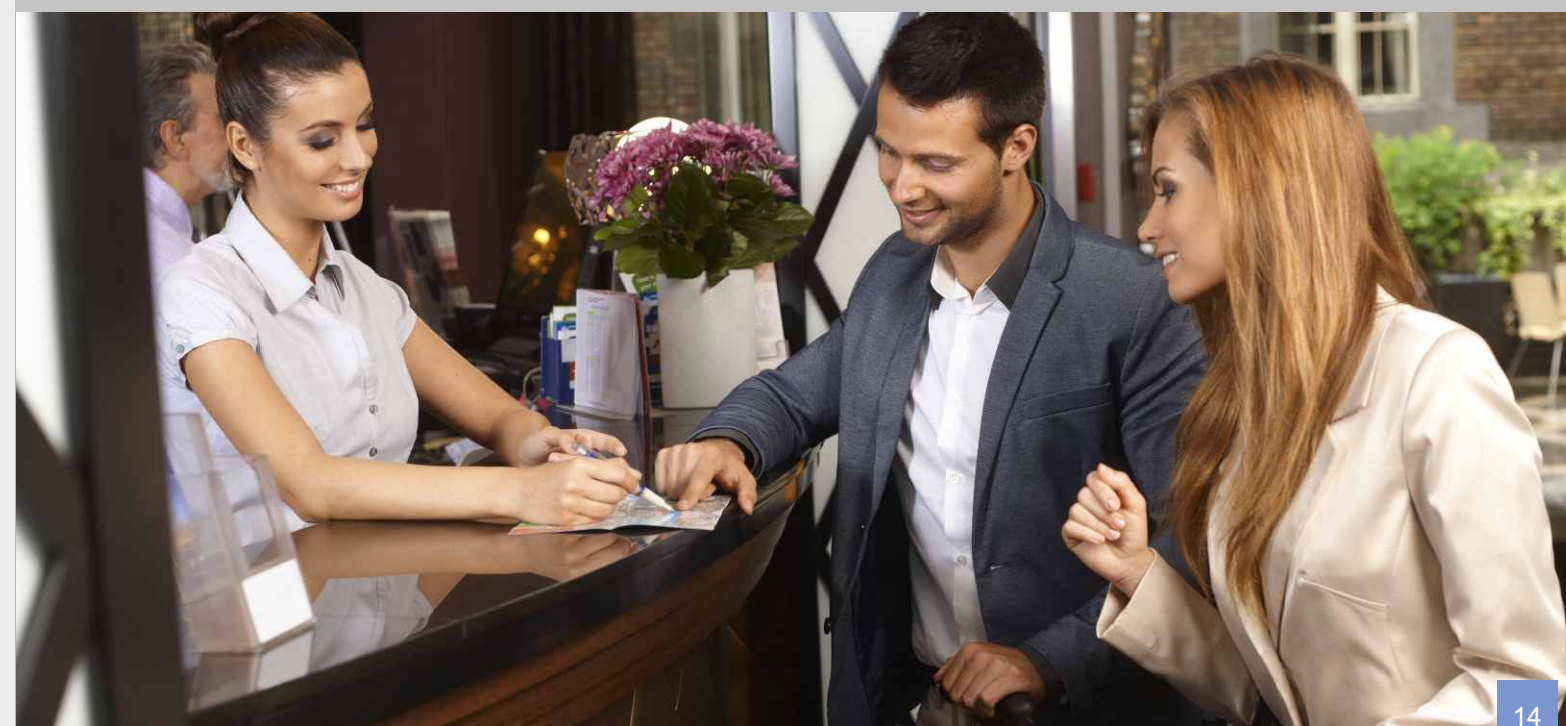
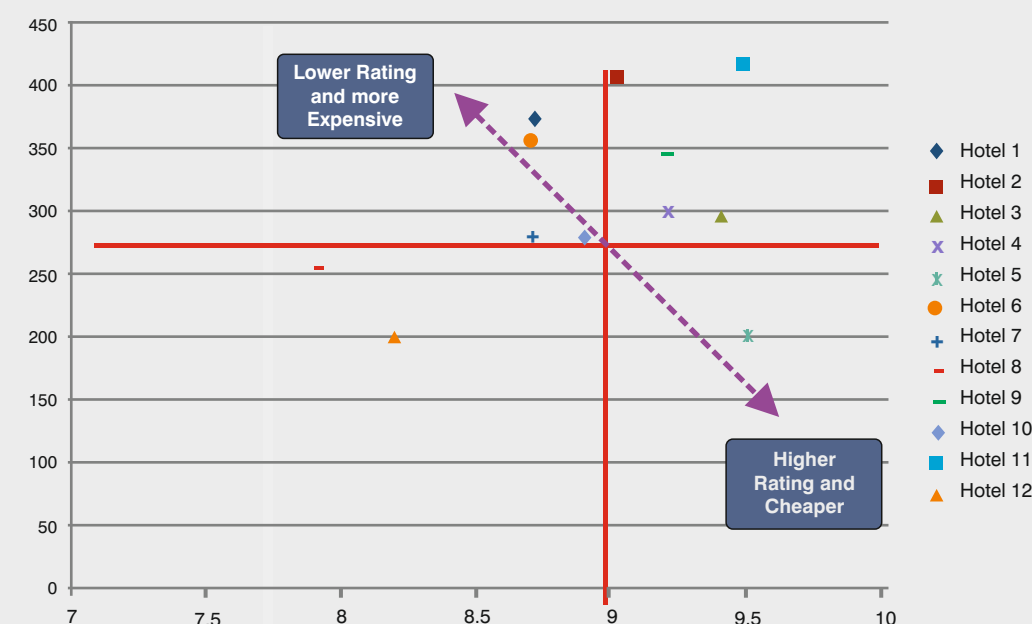
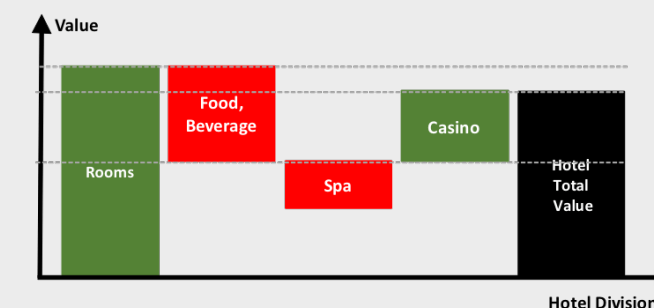


Hospitality

We identify and measure all market drivers affecting the performance and value of the Hotel, including:

- Tourism growth and trend in the region.
- Price benchmarking with similar hotels in the area
- Occupancy rate evolution of the area compared to the targeted hotel and other competitors.
- RevPar rate evolution of the area compared to the targeted hotel and other competitors.
- Seasonality: Whether impact and correlation with the occupancy rate.
- Country of origin of the main guests and currency exchange rate analysis with those countries.
- Macroeconomic and political drivers affecting tourism in the region.

- Analysis of substitutes like rent prices.
- Analysis of the competitors including future expansion plans.
- We assess the performance and value of each division detailing: Rooms, Food and Beverages, Spa, Casinos,

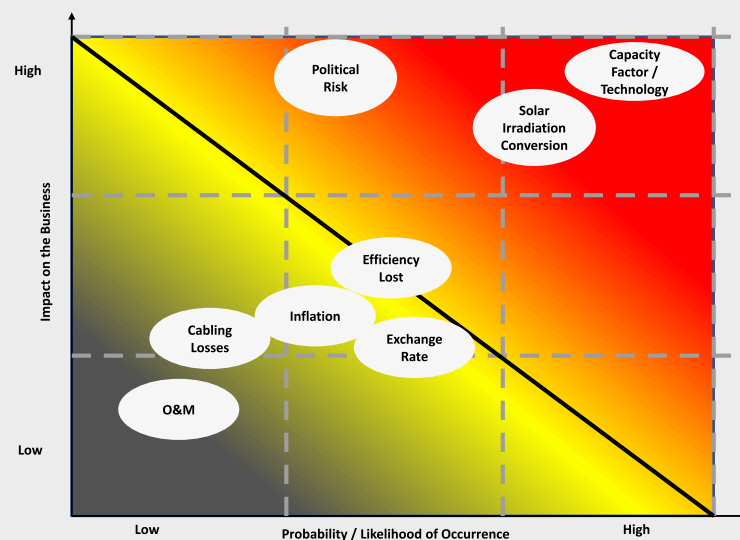
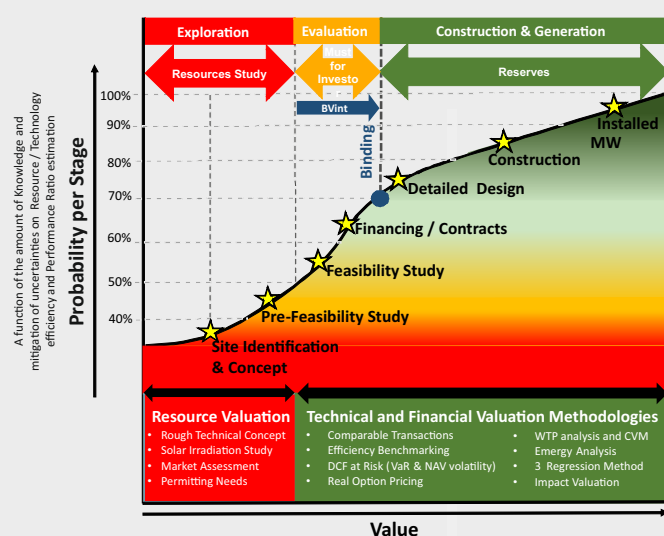




Renewable Energy

As the Renewable Energy Industry matures, investors become more professional and demand more sophisticated analysis leading to better investment decisions. BVint valuation and modelling approach covers all possible scenarios where uncertainty could come from:

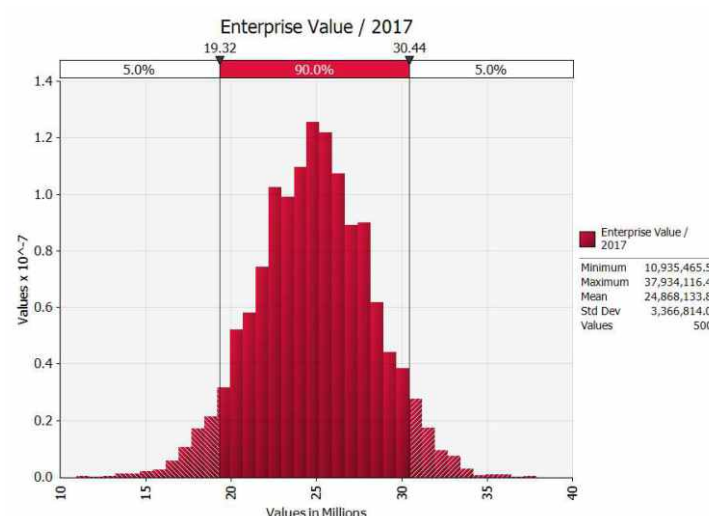
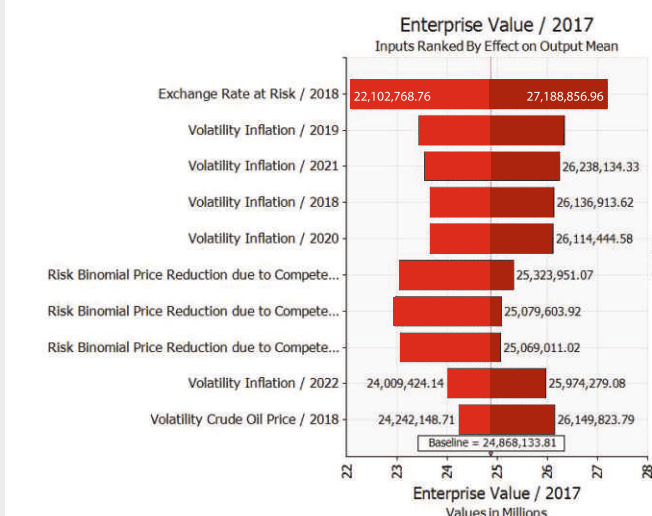
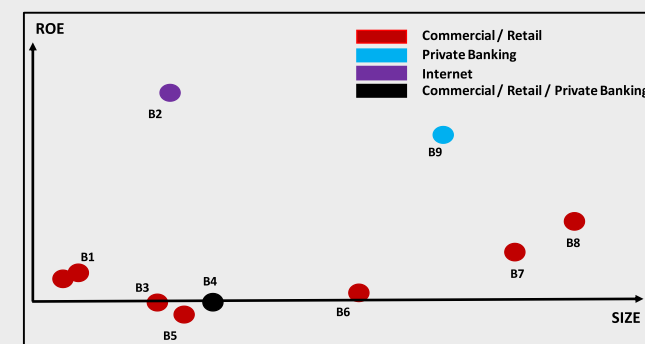
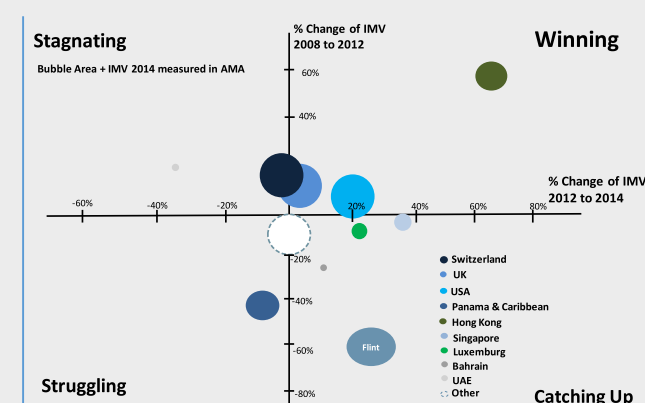
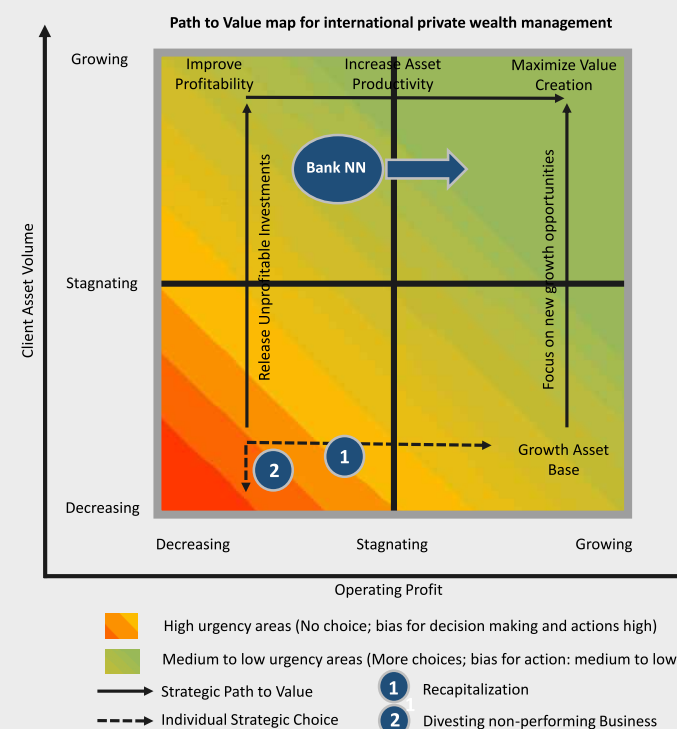
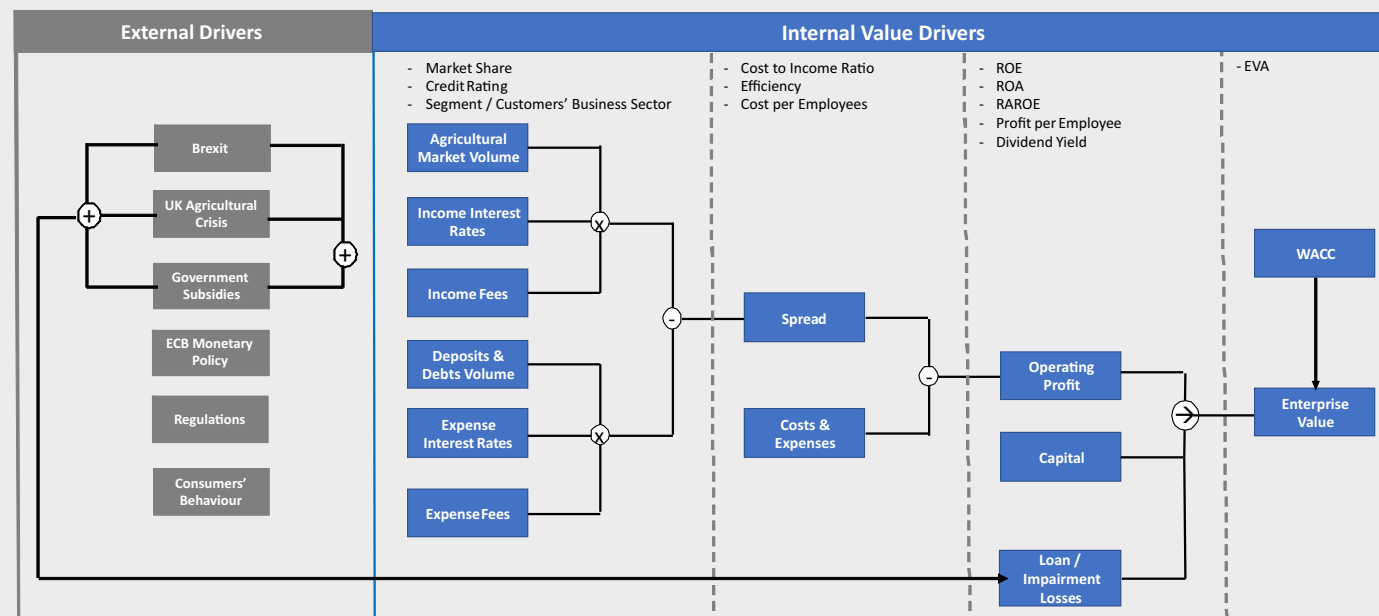
- The probability of a failure during the development phases,
- The future probable electricity price,
- The Price of alternative energy sources,
- Other Inputs: Technology, Infrastructure, Operative Costs, etc,
- Site / Weather probable scenarios,
- Technological efficiency and probable losses.
- Government Regulations and Subsidies,
- Political Risk or the probability of losing the price incentives,
- Country Risk: interest rates, inflation, devaluation.
- We have comparables and multiples according to stage and region: We have more than 250 transactions disaggregated by project stages (development, in construction, and installed/operational).



Banking and Financial Services

Our advanced analysis allows us to the risk-value flow and risk map where we identify all those business factors affecting the value of the Bank as shown in the sample of the figure below. The risk-value mapping provides a more holistic understanding of the Bank itself. It traces and monitors risks related to market, strategy, macro-

economics, operations, etc. It also covers the overall approach to risks that have a more medium or long-term lifecycle (e.g. external risk). Each risk is measured and has its own profile in terms of frequency, volatility, standard deviation, regularity, persistence, probability, etc. The assessment will be made according to each profile.

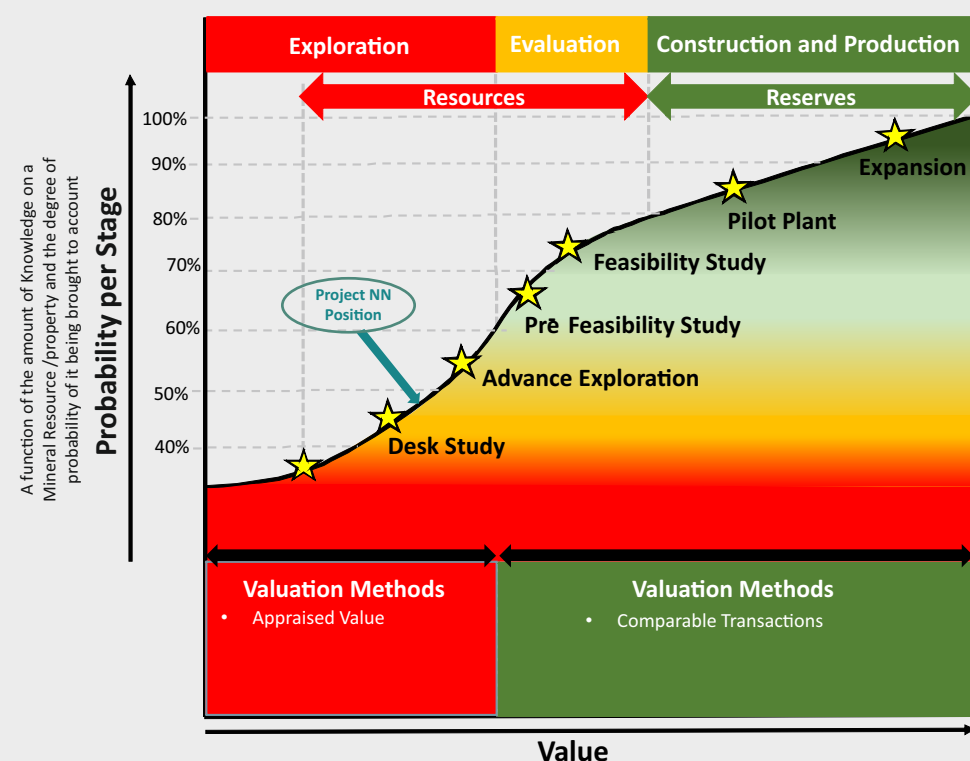




- We offer many services to support the decision making process of the Mining Industry during all its stages of development (Fundraising, Discovery, Desk Study, Advance Exploration, Pre-Feasibility Study, Pilot Plant, and Expansion). Our advanced Monte Carlo based techniques allow us to deliver strategic, economic and risk modelling solutions as well as advanced quantitative approaches, including:
- Mining projects need to consider the probabilities of

each stage of development from discovery to expansion.

- We have a long experience in all types of resources (metal, non-metallic, and rock) and manage updated and detailed data and statistics of most recent projects globally.
- Our experience includes Lithium, Coal, Copper, Silver, Zinc, Gold, chrome, Fe-Ni, Ni-Si, Limestones, Bauxite, Quartz, Gypsum, etc. We also have a unique focus and expertise on Lithium projects.



- We identify market drivers like potential competitors, new technologies, and other drivers affecting the business in the medium to long term.
- We analyse and measure the size and potential growth of the market in which the business operates.
- We assess the value of the databases considering each single information (name, email address, etc) stored in them and the potential worth of their use.
- We assess the value of the technology by analysing its uniqueness, flexibility, and potential. The value of Technologies created to semantically analyse databases are calculated by measuring the potential impact of the elaborated information.
- In the case of internet site and mobile applications, we measure and forecast parameters like conversion rate, ARPU, Churn, Instant Churn, CPA, CPL, etc.
- In the case of Digital Marketing Companies, we assess CPM, CPC, CPL, CPA, CPS, CPI, etc. according to the targeted sector and industry.

- We analyse and measure the success probability of the R&D division of the company to keep pace with market fast changes in the long term. The output is based on past experience, statistics, technology flexibility and uniqueness, management know how and track record, and management experience and expectations.



Why Us

Independence

Our international certifications (IACVA, ICVS, and IFAC) are recognized by institutional investors globally and reassures the independence of our conclusions. We are able to eliminate forecast's bias while reflecting the true volatility of asset values as well as the likelihood of different outputs.

Information

Unique Market, Industry and Financial Database.

Experience

Specialists with more than 20 years in the profession and more than 500 valuations.

Global with local presence

The expertise of our global team but with assistance at your fingertip

Convenient Fees & Best Value

Our plain structure aims to be flexible according to size & region.

Most Advanced Tools

For assessing risk and calculating the right valuation.

360° Service

Through our JV partners we can help you to reach potential investors.

Our HQ Partners



Fernando Scarpatti

Founder & Managing Partner

PhD in Valuation and Risk from Bradford with more than 25 years in the Private Equity Sector and more than 500 valuations worldwide. He started his career in a top tier consulting firm continuing with an impressive experience as Investment Director and Financial Service Director in important groups and PEs. He also holds an MBA, an Industrial Engineer degree and Bachelor's degree in Economics and Business. As visiting Professor of the Roehampton business school and Politecnico of Milan, he wrote many international articles in top financial journals and he is regularly interviewed by the Swiss Financial TV. Fernando speaks fluent English, German, Italian and Spanish.



Arie Slottje

Senior Partner

Arie holds a PhD in Qualitative Risk, Compliance and Governance. He has more than 20 years as a consultant in the financial service sector (funds, banks, and life-insurance). Arie is also a business strategy specialist and advised hundreds of firms. He was engaged by the EU Commission as Responsible for International IT projects focussed on data exchange. He also holds an MBA and a Bachelor's degree in General Management, HR and Law. Part-time lecturer in an International business school. He wrote many articles and appears regularly as a guest speaker. He speaks fluent English and Dutch.



Geellis Winkel

Senior Partner

PhD in Strategic Change Management. He supports firms in the field of business transformation and innovation by means of Interim Executive Change Management & Strategic Advisory. He has more than 25 years of experience at various positions within the field of management, where he has been engaged in M&A, post-merger integration, privatization, strategic alliances, repositioning, internationalization, diversification, restructuring, Information System and Technology Implementations. He also holds an executive MBA and a diploma in senior general management next to a Bachelor of Education. He is trilingual in English, German and Dutch.



Carlo Mack

Senior Partner

Corporate Lawyer in London, Padova and Munich with an impressive business origination network worldwide including relevant contacts in most significant entrepreneurial families, banks and financial groups, academic leaders and political authorities. Former White & Case partner specialising in financial restructuring and financial services. As President of the European chapter of the International Insolvency Institute, he had a relevant role in the development of financial mechanisms aimed at preserving companies' lives and growth. He speaks fluent English, German, Italian and Spanish.



Oliver Steiner

Senior Partner

Prior to joining BVInt, Oliver developed his career at the BNP Paribas. As Vice President (in Switzerland and Latam), he was responsible of several M&A transactions of various sizes and sectors, such as Telecommunications Industry, Financial Institutions, Mining, Energy, Agribusiness, and Transportation. Conducted the Audit Committee of a major state-controlled Brazilian bank in the context of the potential acquisitions. Led and coordinated the valuation team for many important companies. He also holds an MBA from HEC Paris. He speaks fluent English, French, Portuguese, and Spanish.



Wilson Ng

Non Executive Partner

PhD and Professor in Entrepreneurship and Innovation Studies at the University of Roehampton, London. He explores innovation in bioscience ventures in the EU and China. Wilson consults for a Euronext-quoted private equity firm in the strategic development of the firm's investment portfolio. Prior to his academic career he was a director in investment banking in the UK and Southeast Asia. Wilson is a member of the University Senate and sits on research boards at university levels. Fluent English, Mandarin, Cantonese, Malaysian, German, French and Italian.